



The Future for Scotland's Marine Economy

WORKSHOP

MASTS ANNUAL SCIENCE MEETING 13th September 2012



AGENDA FOR THE SESSION

- Welcome and Introductions
- Purpose of the Workshop Outputs
- The Scottish Marine Economy
- Some Global Trends
- How Can Scotland's Marine Economy Grow in order to Meet Future Needs
- Are There Opportunities for Interactions and Synergies
- Constraints and How to Address Them

DISCUSSION POINTS:

- □ Sectors with long term growth potential
- Interactions and synergies between sectors
- Strategic national impetus and funding/enabling mechanisms,
 knowledge constraints role for research





OUTPUTS





OUR GOAL



- This workshop is going to develop and publish a collective vision about:
 - Sectors of the marine economy we believe have high growth potential – current or new
 - □ Which could be individual or which could be delivered by acting together with other sectors
 - The constraints we perceive, current or new, and our suggestions about addressing those constraints:
 - Which could be investment in research
 - Or investment in other ways: demonstration projects, business grants, etc

















- □ To promote, encourage and support scientific research and development in aquaculture and related areas.
- To enhance public understanding of aquaculture through the dissemination of research results in the public domain
- Focus on "and related areas"
- Considerable expertise amongst SARF Members

Could we go around the room?

















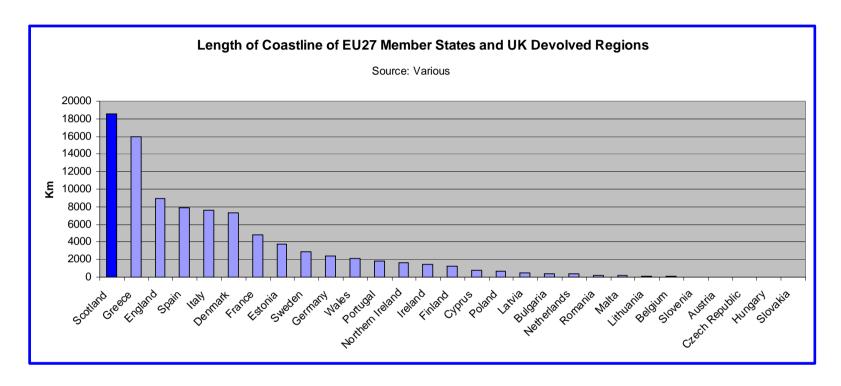
THE MARINE ECONOMY

Scotland's Marine Environment

http://www.scotland.gov.uk/Topics/marine/science/atlas



EXTENT



- Scotland has 20% of the entire coastline of Europe
- And about 1% of Europe's population







VALUE TO THE ECONOMY

Headlines:

- £17.4 billion in GVA
- 17% of total Scotland GVA
- 45,300 in employment



76.7%

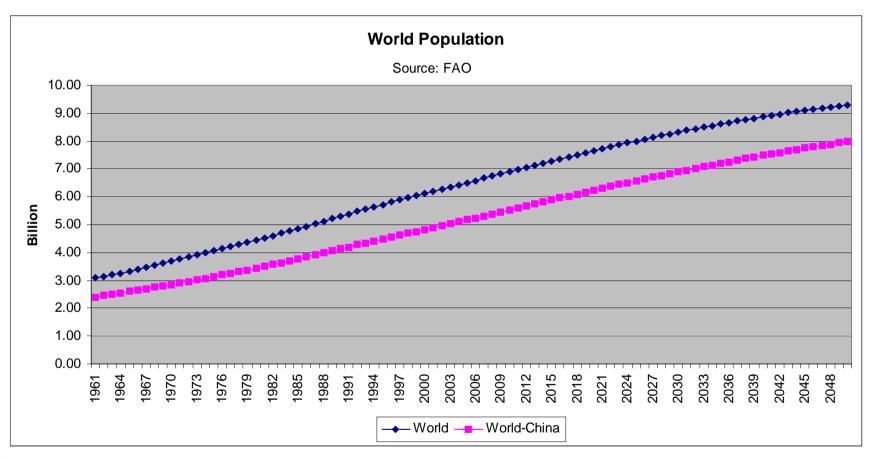


GLOBAL TRENDS

WHAT DOES THE FUTURE HOLD?

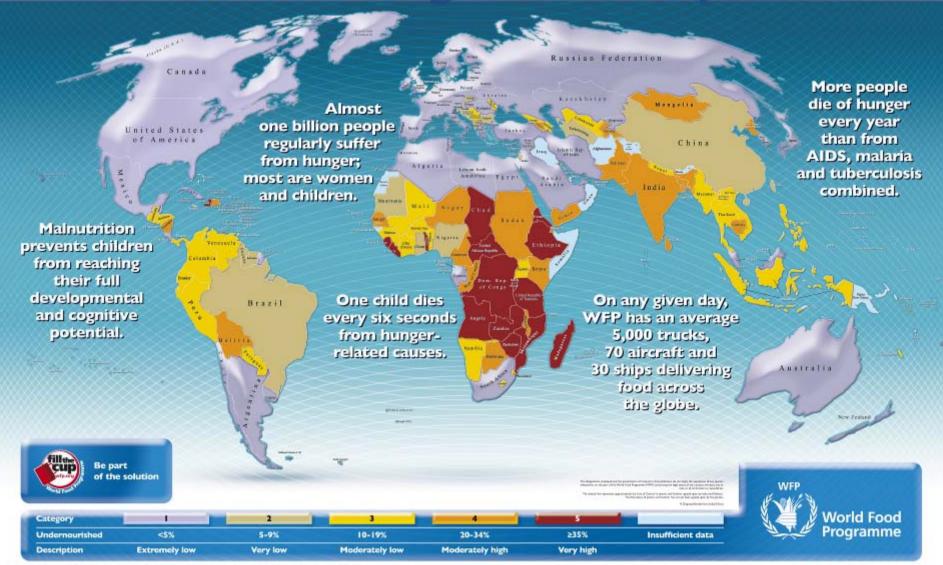


POPULATION GROWTH



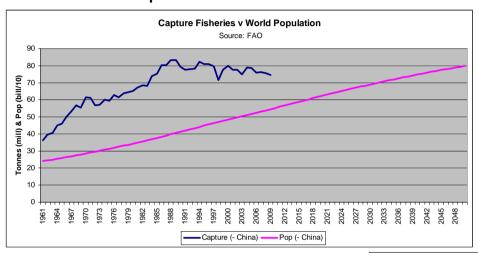


2009 Hunger Map



MARINE FOOD

Seafood as part of our diets



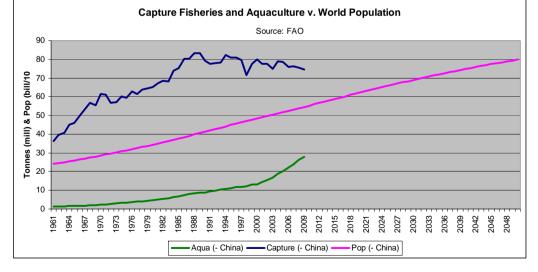




Plateau since mid 1980s

Importance of aquaculture



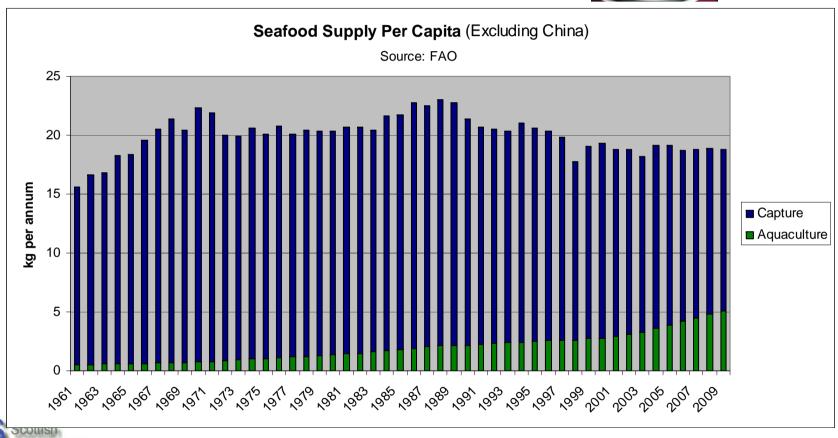




MARINE FOOD 2





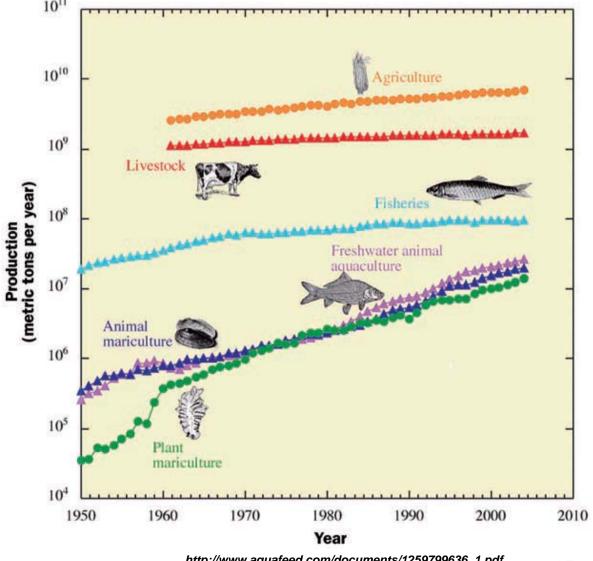


Holding our own because of aquaculture But population is still growing....

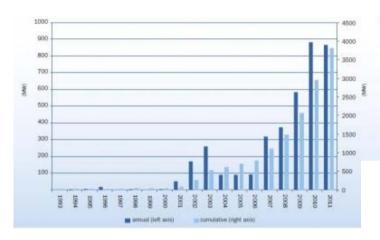
A MARINE AGRONOMY



- A view that the marine environment will become increasingly important
- Not just fish & shellfish
- Algae:
 - Food
 - **Animal Feed**
 - **Bio-fuel**
 - Speciality chemicals



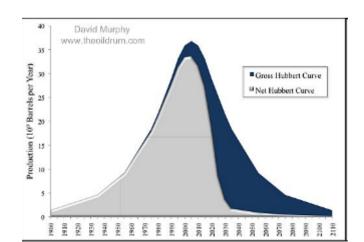




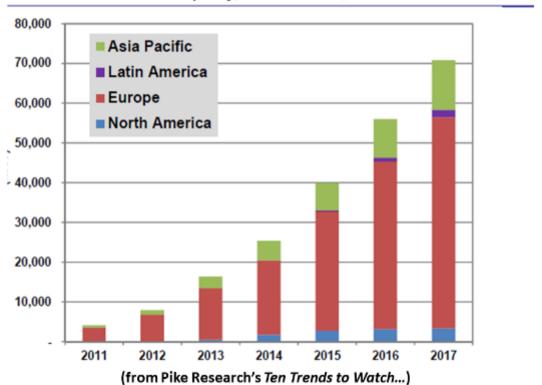
Historically growing fast

Projections for yet more growth

Offshore Wind Installed Capacity, Base Scenario, World Markets: 2011-2017



Remind ourselves about oil





WHERE DOES THE SCOTTISH MARINE ECONOMY FIT IN?

DISCUSSION 1

- An opportunity to pause and discuss 'sectors' in Scotland's marine economy
- We have perhaps identified FOOD, ENERGY (and perhaps chemicals) as clear drivers
- What else is strategically important in a "Productive Seas" sense?
- What have we not spoken about yet?
 - □ We'll come on to specific 'constraints and challenges' later
 - □ But are there generic issues we need to speak about now?





DISCUSSION 1

Aquaculture: salmon; marine trout; mussels; oysters; scallops;

Processing and preserving of fish and fish products

Sea and coastal water transport and supporting activities

Marine leisure and tourism: natural heritage; tours; diving; sea angling; leisure craft

Service activities incidental to oil and gas extraction excluding surveying

2. Which of the following sectors do we think <u>will</u> grow significantly – and/or which of them <u>should</u> grow, if we had our way?

DISCUSS.

Renting of water transport equipment

Commercial Fishing: inshore, deep water

Building and repairing of ships and boats

Extraction of crude petroleum and natural gas

Offshore algae: bio-fuels; food; animal feeds; chemicals

Offshore renewable energy: wind; wave; tidal

Coastal defences

actively anyway encouraged

Will grow

Should be

?

Offshore aquaculture: species?



INTERACTIONS AND SYNERGIES



- No suggestion that there is anything amiss with the current status of all the sectors:
 - □ Salmon farming and shellfish farming in relatively sheltered sites, relatively close to the coast
 - □ A few newer salmon sites in slightly more exposed locations
 - Both successful, salmon especially (on a global scale!)
 - ☐ Both with a vision for growth, at least to 2020
 - Probably capacity for salmon to do so, in 'familiar' locations
 - □ Slightly more concern about sites for shellfish:
 - 'Bathing Waters' issues
 - Invasive species issues
 - □ Scotland leading the world in offshore renewables
 - Other sectors OK, within their current market situations
- But there really are only 2 or 3 'growth' sectors: aquaculture, offshore renewables, and (hypothetically) offshore algae





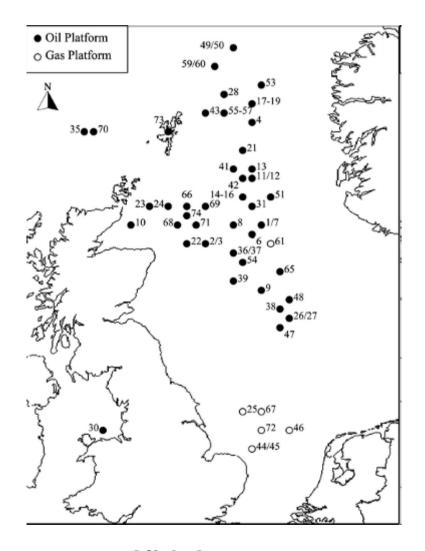
MAIN POINT:

Not suggesting that any one sector needs to change right now – we are looking to the future.

Or is this true?
What did Discussion 1 reveal?

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DISTANCES OFFSHORE



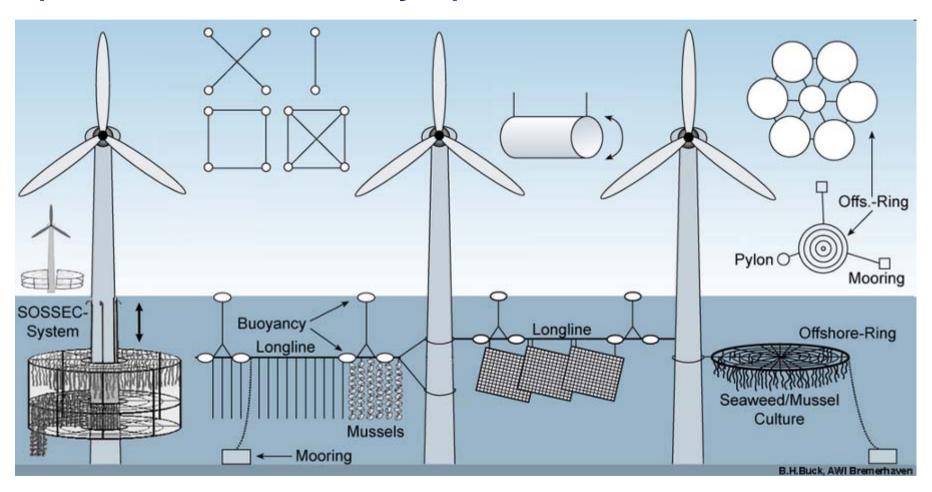
Tranche A Projects (capacity, Initial Transfer Value) Expected Tranche B Projects, (capacity, developer estimates of transfer value) North Sea Humber Gatewa (300MW £218m) Irish Sea Lincs (250MW £311m) London Array (630MW £476m) English Channel

Oil & Gas

Offshore Wind Turbines



IDEAS THAT ARE BEING EXLORED (But not in Scotland yet)





INTERACTIONS AND SYNERGIES

- Much depends on what our discussions agreed the 'growth sectors' were
- They can continue to grow on their own why interfere?
- But could they work together?

SOME THOUGHTS:

SECTORS	WHY	WHY NOT	PARTNERS
Finfish and Shellfish + Oil & Gas	Large potential; Away from public; etc	Too far away; Old oil infrastructure	Who???
Finfish (salmon) + Energy renewables	Large potential; accessible distance, discrete; replace lost fishing; others?	High energy seas = design + biological issues; feed sustainability; others?	No clear champion; existing multinationals eventually; role for fishermen?
Mussels + renewables (what type of renewable?)	Large potential; accessible distance, discrete; replace lost fishing; good growth in experiments; others?	High energy = attachment & management issues; others?	No clear champion; fishermen & vessels used to these conditions; skill transfer with shellfish farmers;

Just some ideas to stimulate discussion.....



DISCUSSION 2

1. We decided that WHAT were the decadal growth areas for Scotland. Is there any synergy between these and each other or any other marine sector, old or new?

DISCUSS:

- Identify pairs
- Why is there a chance of synergy, and why is it desirable?
- What could go wrong with this idea?









DISCUSSION 2 (Page 2)

SECTORS	ADVANTAGES	CHALLENGES	PARTNERS



CONSTRAINTS



HOW TO DRIVE NEW SECTORS FORWARD

Business identifies a new opportunity and moves forward anyway

Government

- □ The State helps or hinders in terms of regulatory landscape
- ☐ The State might share in the investment in innovation:
 - Funding for research
 - Funding for pilot scale development
 - Funding for commercial development one-off
 - Funding for interim subsidy while sector develops

This is obvious, for government, once it understands the proposition

OR

 Current business does not champion a new opportunity, although it clearly seems to exist

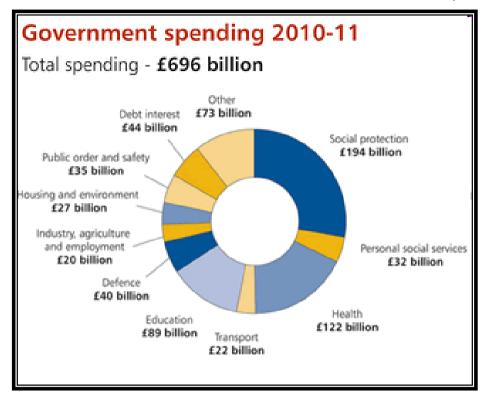
- Too busy with 'core business'
- □ Would like to move, but too small to take a risk
- Lack of skills
- Lack of complete faith in the 'idea' credibility gap
- OR
- Anything in between: which is the most likely scenario.

These scenarios are more challenging.

Government can help by:

- a) Funding pure research
- b) Funding applied research
- c) Funding pilot studies
- d) Encouraging knowledgesharing

GOVERNMENT SUPPORT – R&D; INNOVATION; GENERAL



Net Government Spending on R&D (2008/9)

- -Research Councils £2.98 billion
- HE Funding Councils £2.27 billion
- Civil Departments £2.17 billion
- Defence £1.99 billion

TOTAL: £9.37 billion

TSB

-Avg. £0.23 billion p.a. (2008 – 2011)

Of which EFF:

-Avg. £0.02 billion p.a. (2007 – 2013)

EU Structural Funds

-Avg. £1.3 billion p.a. (2007 – 2013)

Key point is that there is capacity for government to fund innovation in the marine economy, in various ways – if we can demonstrate potential

DIOCHICO

DISCUSSION 3

- We've identified WHAT as possible growth areas for Scotland's marine economy, whether integrated with others or independent. Why should government support development and innovation in these sectors:
 - 1. Through science funding
 - 2. Through pilot scale commercial development
 - 3. Through structural/development support mechanisms

DISCUSS:

- 4 reasons why government (or anyone else, even us) might be cautious about support or investing effort & resources
- For each, 3 things we should/could do to improve credibility/confidence or encourage seed/pilot investment



DISCUSSION 3 (Page 2)

Sector/Opportunity:

Knowledge or credibility or strategic investment gap	Action to Bridge Gap - 1	Action to Bridge Gap - 2	Action to Bridge Gap - 3
1.			
2.			
3.			
4.			



SUMMARY & OUTPUTS

- We have covered a lot of ground
- We have:
 - □ Identified growth areas in the Marine Economy for Scotland
 - □ Identified opportunities for synergy and integration
 - □ Identified constraints and suggested some solutions

Next Step:

- □ SARF will collate and summarise your 3 hand-out sheets
- □ SARF will prepare a short paper on the workshop
- □ It will be published on the SARF website (as well as included in the MASTS event proceedings)
- ☐ If appropriate, SARF will actively disseminate it to key Scottish Government policy teams



